#### **Rother District Council**

Report to: Cabinet

**Date:** 4 March 2024

Title: Capital, Investment and Treasury Management Strategy

2024/25

**Report of:** Deputy Chief Executive (s151 Officer)

Cabinet Member: Councillor Jeeawon

Ward(s): All

Purpose of Report: To present the Capital, Investment and Treasury

Management Strategy for approval

**Decision Type:** Key

Officer

**Recommendation(s):** Recommendation to COUNCIL: That the:

1) Capital Strategy as set out at Appendix A be approved and adopted;

- 2) Treasury Management Strategy as set out at Appendix B be approved and adopted;
- 3) Annual Investment Strategy as set out at Appendix C be approved and adopted;
- 4) Minimum Revenue Provision Policy Statement 2024/25 be approved;
- 5) Prudential and Treasury Indicators as set out within the report be approved;
- 6) Authorised limits in this report be approved; and
- 7) the Deputy Chief Executive (s151 Officer), in conjunction with the Portfolio Holder for Finance and Governance is granted delegated authority to further develop guidance in relation to non-treasury investments in line with best practice.

Reasons for

**Recommendations:** To gain approval for the Capital, Investment and Treasury

Management Strategy 2024/25, including the MRP Policy

Statement.

#### Introduction

- 1. The Council is required to operate a balanced budget, which broadly means that cash raised during the year will meet cash expenditure. Part of the treasury management operation is to ensure that this cash flow is adequately planned, with cash being available when it is needed. Surplus monies are invested in low risk counterparties or instruments in line with the Council's open risk appetite, providing adequate liquidity before considering investment return.
- 2. Another key function of the treasury management service is to manage the funding of the Council's capital programme. It determines borrowing needs in respect of longer-term cash flow planning so that the Council can deliver its

- capital plans. This involves arranging long and short-term loans as well as the use of cash flow surpluses. It can also involve restructuring existing debt if this reduces costs or risk exposure to interest rate increases.
- 3. The Treasury Management function looks to optimise interest income and reduce debt interest payments whilst ensuring that the Council has enough liquidity to meet all its spending commitments. Since cash balances generally consist of reserves and balances, it is paramount that investments are placed as securely as possible as any loss will result in a hit on the General Fund.
- 4. The Chartered Institute of Public Finance and Accountancy (CIPFA) defines treasury management as:
  - "The management of the local authority's borrowing, investments and cash flows, its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks."
- 5. Whilst any commercial initiatives or loans to third parties will impact on the treasury function, these activities are generally classed as non-treasury activities, (arising usually from capital expenditure), and are separate from the day-to-day treasury management activities.

# **Reporting requirements to Members**

## **Capital Strategy**

- 6. The CIPFA 2021 Prudential and Treasury Management Codes require local authorities to prepare a Capital Strategy Report. This is contained within Appendix A.
- 7. The Strategy aims to gives Members an overview of the Council's approach to capital. The objectives of the Code are to ensure, within this clear framework, that the capital investment plans of local authorities are affordable, prudent, and sustainable.

# **Treasury Management Reporting**

- 8. The Council is required to receive and approve at least three main treasury reports each year. These are detailed below:
  - **a. Prudential and treasury indicators and treasury strategy** This is included in this report and is forward looking. It covers:
    - the capital plans, (including prudential indicators);
    - the Minimum Revenue Provision (MRP) policy, (the statutory revenue charge to repay loan debt used to finance capital expenditure);
    - the Treasury Management Strategy (Appendix B), (how investments and borrowings are to be organised), including treasury indicators; and
    - an Annual Investment Strategy (Appendix C), (how Investments will be managed).

- **b.** A mid-year treasury management report This is a progress report that updates Members on the capital position, and reviews prudential indicators and policies. In addition, the Council will receive quarterly update reports.
- **c.** An annual treasury report This report reviews performance over the past financial year of performance indicators and treasury operations against the estimates in the strategy.
- 9. The reports are scrutinised by the Audit and Standards Committee before being recommended to Full Council.
- 10. Quarterly reports In addition to the three major reports detailed above, since 2023/24 quarterly reporting (end of June/end of December) is also required. However, these additional reports do not have to be reported to Full Council but do require to be adequately scrutinised. This role is undertaken by the Audit and Standards Committee (the reports, specifically, should comprise updated Treasury/Prudential Indicators).

#### Consultation

11. At the end of December, the Department for Levelling Up, Housing and Communities (DLUHC) announced two related consultations on options for additional capital flexibilities, and the changes to the MRP regulations and statutory guidance. The main principles of these consultations are as follows:

Final consultation on changes to MRP regulations and statutory guidance

This relates to the final consultation on changes to the MRP regulations and statutory guidance. The key principles focus around adequate provision for borrowing through MRP charges and the potential use of capital receipts to offset these charges. The consultation closed on 16 February and the Council submitted a response within the stipulated timescales.

## Additional capital flexibilities

At the provisional settlement, DLUHC announced that they would engage with local authorities to explore and develop options for additional capital flexibility. The focus is around two key themes:

- **Supporting invest-to-save activity**. Increasing the flexibility to use capital receipts and borrowing to finance the costs of transformation and efficiency projects.
- Local management of budget pressures. Providing greater flexibility on the use of capital receipts, including the scope to meet general budget pressures, and potential additional flexibility where the proceeds relate to the sale of investment properties.

This consultation closed on 31 January 2024 and the Council submitted a response within the stipulated timescales.

12. Option 1 within the 'additional capital flexibilities' consultation is considering the potential use of capital receipts to fund general revenue cost pressures, although the focus seems to be around certain pressures, such as TA. There cb240203 – Capital, Treasury, and Investment Strategy

are, however, several caveats to this potential proposal, with the condition that the authority must put in place and commit to delivering an efficiency plan to reduce costs, with a defined payback period on any capitalised spend. The intent is that any use of the flexibility must be part of an overall plan to move back to financial sustainability within the Medium Term Financial Plan. This would also be subject to the availability of capital receipts.

13. It should however be noted that, as with any consultation, this is all subject to change and as with all proposals the devil will be in the detail once any proposals are finalised. As such and given the deadlines for both the consultation response and the committee schedule for setting the budget and council tax levels for next year, it is very unlikely that the Council will see any benefit from these proposals at this stage. Subject to whatever is finally agreed, however, this is something that could be reviewed and considered as part of the 2024/25 budget monitoring process and future year forecasts.

## **Environmental Implications**

14. The environmental considerations of the projects within the Capital Programme will be assessed as part of the design, development, and delivery of each project to ensure they align with the organisation's strategic objectives and policies. Relevant internal functions will be consulted on the proposals.

#### **Risk Assessment**

15. Failure to produce a Capital, Investment and Treasury Management Strategy would mean that the Council would not be complying with the relevant CIPFA Codes of Practice and would be at risk of making inappropriate investments. This could lead a major loss of resources or the setting of an unaffordable Capital Programme.

#### Conclusion

16. The expectation is that 2024/25 will see a return to some sort of stability in the investment environment following the turbulences resulting from the post-pandemic economic climate and spiralling levels of inflation. The strategies proposed in this report, together with the interest rates forecast, are in line with the assumptions made when preparing the 2024/25 revenue and capital budgets. The costs of treasury operations are contained within the 2024/25 revenue budget.

Other Implications	Applies?	Other Implications	Applies?
Human Rights	No	Equalities and Diversity	No
Crime and Disorder	No	Consultation	No
Environmental	No	Access to Information	No
Sustainability	No	Exempt from publication	No
Risk Management	No		

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Appendices:	Appendix A – Capital Strategy
	Appendix B - Treasury Management Strategy
	Appendix C Annual Investment Strategy
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Relevant Previous	None
Minutes:	
Background Papers:	2024/25 Budget report to Cabinet 5 February 2024
Reference	None
Documents:	

# **1.** Introduction

- 1.1 Capital expenditure is where the Council spends money on assets, such as property or major equipment that will be used for more than one year. In local government, this includes spending on assets owned by other bodies or individuals (e.g. disabled adaptations) and loans and grants to other bodies enabling them to buy assets.
- 1.2 The Council has some limited discretion on what counts as capital expenditure, for example assets costing below £10,000 are not normally capitalised and are charged to revenue in year. Further details of the Council's policies on capital expenditure are contained within the Statement of Accounts.
- 1.3 The Capital Strategy gives a high-level overview of how capital expenditure, capital financing and treasury management activities contribute to the provision of local public services. It also provides an overview of how associated risk is managed and the implications for future financial sustainability. The Strategy is intended to be a longer-term view of investment and go beyond the detailed five-year Capital Programme. The Strategy is updated annually in line with the requirements of CIPFA's 2021 Prudential Code. And should be read in conjunction with the Treasury Management Strategy to get a full understanding of the Council's investment activities and relevant Prudential Indicators.

# 2. Corporate Priorities – Putting our Residents at the heart of all we do

- 1.4 In July 2021 the Council implemented a new Corporate Plan was which set out the intent and ambition of the authority for the period 2020 2027, a copy of which can be found <a href="here">here</a>. The Plan detailed the Council's vision for the next seven years, 'Putting Residents at the heart of all we do'. This provided the framework and context for the Council's service provision, project interventions and resource allocation (financial and staffing) for the period through to 2027.
- 1.5 The Corporate Plan reflected the essential needs and aspirations of our customers and communities and how the Council can best use its resources to deliver services and outcomes that make a positive difference for everyone who lives in, works in, or visits the district of Rother.
- 1.6 The broad range of services we provide make planning challenging and this is set within the context of competing demands for increasingly scarce resources. All our services are committed to making improvements and finding savings, so that the Council remains efficient, effective and meets the day to day needs of the communities we serve. The purpose of the Corporate Plan is to focus on those priorities where we need to give specific attention. It will help us target better our dwindling capital and revenue resources and helps direct and focus any bids for external grant support. The Plan also provides a framework against which we can assess our progress to support the needs of our customers and communities.

1.7 Underpinning the Corporate Plan is the day-to-day business that departments undertake, and which will be reflected in departmental Service Plans. All Service Plans are linked to the Corporate Plan. These plans will also include the performance measures by which the delivery of wider improvement activity can be managed. The priorities within the Corporate Plan were developed by talking with, and listening to the community, Elected Members, staff and other key stakeholders all of whom have helped to shape the content of the Plan. Following the elections in May 2023 the Corporate Plan is in the process of being updated.

# 3. Strategic Objectives

- 1.8 The Capital Strategy is a key strategic document for the Council, linking and supporting several of the Council's other key strategies and policies including;
  - Corporate Plan
  - Medium Term Financial Strategy (MTFS)
  - Treasury and Investment Strategy (update contained below)
  - Property Investment Strategy (PIS)
  - Local Development Plan (LDP)
  - Climate Strategy
  - Fit for the Future financial resilience programme
  - Housing, Homelessness and Rough Sleeping Strategy
  - Risk management framework
- 1.9 The aim of the Capital Strategy is to drive the authority's capital investment ambition, ensuring capital expenditure, capital financing and treasury management are appropriately aligned and managed to support the Corporate Plan priorities whilst also enabling sustainable, long term delivery of services.
- 1.10 To enable delivery of this aspiration the following key objectives have been identified:
  - To take a long-term perspective on capital investment and to ensure this contributes to the achievement of the Corporate Plan through allocation of funding to key priorities;
  - To ensure investment is prudent, affordable, and sustainable over the medium term and adheres to the Prudential Code and other regulatory requirements;
  - To maintain the arrangements and governance for investment decisionmaking through the established Committees and governance boards;
  - To make the most effective and appropriate use of the funds available in long term planning and using the most optimal annual financing solutions; and
  - To establish a clear methodology to prioritise capital proposals to ensure the Council's resources are focussed in the most appropriate way.
- 1.11 The Council will achieve this by ensuring;
  - Our resources are allocated to meet our short, medium, and longer term Corporate priorities;

- We encourage and support invest to save and invest to earn initiatives and projects which generate an ongoing revenue return and/or economic benefit;
- Development of an Asset Management Plan (AMP) to help manage and understand ongoing revenue maintenance costs and how capital investment can help to reduce these while identifying surplus or poor performing assets which can move through a disposal process to generate new capital resources;
- Capital spending plans are affordable and integrated with the Medium-Term Financial Plan (MTFP);
- Inward investment into the district is encouraged and innovative approaches to investment such as partnerships with the private sector, collaborative arrangements with other local authorities and creation of new delivery vehicles are actively explored; and
- We demonstrate the Council works within the Prudential Code framework and demonstrates robust and linked capital and treasury management.

# 4. Capital Investment Ambition

- 1.12 The Authority continually seeks to identify assets that are surplus to requirements and to undertake disposals accordingly. This not only generates a capital receipt, but also reduces maintenance costs and liabilities. As a principle we will review and dispose of underutilised or poorly performing assets and ensure that the top performing assets are adequately maintained.
- 1.13 The Council produced a Property Investment Strategy (PIS) in 2018 which was subsequently updated in 2020. It established an initial capital budget of £35m to support the programme to enable the delivery of the Council's regeneration ambitions which support the rationale for acquiring property, and regeneration objectives have underpinned the acquisitions that have been undertaken. To date, about £31.7m has been expended or committed on 15 properties/sites. Income of approximately £1.6m (£1.6m 2023/24) is included within 2024/25 revenue budget for assets acquired as part of the PIS.
- 1.14 All the properties that have been acquired have been located within Rother District, and comprise a mix of retail, industrial and office properties, along with development sites.
- 1.15 Rother DC Housing Company Ltd (RDCHC) has been established to undertake development of the Council's land to improve housing outcomes with the ultimate aspiration to deliver 1,000 new homes by 2035.
- 1.16 For each RDCHC project, subject to agreement, the Council will provide a shareholder loan which will earn interest at market rates, supporting the Council's revenue budget. The Council may also provide a land purchase loan and an additional construction loan, subject to agreement.
- 1.17 The company has been established to meet several key strategic objectives which are as follows:

- a) Speed up the rate of policy compliant development to meet Local Plan targets
- b) Improve the environmental standard of local homes
- c) Develop affordable/social rented housing
- d) Develop housing for affordable ownership
- e) Delivering stalled sites
- f) Produce a return to the Council
- g) Discharge statutory homelessness duty
- 1.18 Council approved a loan facility of £80m for the housing company, which is included within the current capital programme but as outlined above, release of funding is based upon individual assessment of relevant sites and successful business cases. The sites initially shortlisted for consideration were Blackfriars, Cyprus Place, Putting Green, Mount View Street and King Offa.
- 1.19 Best practice recommends that activities defined as 'non-treasury' activities follow the same guidelines and principles as treasury activities. It is therefore recommended that delegated authority is given to the Deputy Chief Executive (s151 Officer), in conjunction with the Portfolio Holder for Finance and Governance, to further develop guidance in relation to non-treasury investments in line with best practice

#### Investment in Service and for Regenerative Purposes

- 1.20 Investments for service or commercial purposes are together referred to as non-treasury investments. In the past, the Council has made, on occasion, investments through loans to assist local public services, such as the Hastings Furniture Service.
- 1.21 The Council currently invests in existing property but is also open to delivery of new property within the District. Due to the low net returns (target in the region of 2% after all costs), the main driver for the activity is to support the area's economic sustainability by retaining employment space and delivering new employment opportunities. This activity is driven through the Council's Property Investment Strategy (PIS) outlined above. This current activity is in addition to historic investments the Council has made to providing commercial workspace.
- 1.22 Recommendations regarding property investments are made by officers and are subject to the support and agreement of the Property Investment Panel (PIP). The Panel comprises five Members and four officers, and this process is further supported by the Corporate Programme Board Property investments are capital expenditure and purchases will therefore need to be approved as part of the Capital Programme through the formal committee structures.
- 1.23 With this type of investment, the Council accepts higher risk on property investment than with treasury investments. These risks are actively managed. It is important that property investments remain proportionate to the size of the authority and contingency plans are in place, which include disposing of assets and restructuring debt arrangements, should expected yields not materialise. Decisions on service investments are made by the PIP, Cabinet and Council.
- 1.24 The authority complies with paragraph 51 of the Prudential Code in relation to investments for commercial purposes, in particular the requirement that an

authority must not borrow to invest primarily for financial return. All the Council's current investments are for regeneration purposes, where the focus is on improving the outcomes for the District rather than on maximising yield.

# 5. Current Capital Forecasts

- 1.25 The current projected outturn for 2023/24 is £20m. In 2024/25, the Council is planning capital expenditure of £86m based on the current estimates for slippage, tables 1 and 2 within Appendix B provide a high-level summary of the forecast expenditure and financing. Projections from 2025/26 to 2028/29 add a further £63m giving a total scheme value of nearly £170m. The main capital projects in 2024/25 include the housing development schemes and temporary accommodation to be delivered by the Council and RDCHC, Property Investment Strategy investments and Levelling Up Fund schemes for the Heart of Sidley and De La Warr Pavilion.
- 1.26 All capital expenditure must be financed, either from external sources (government grants and other contributions), the Council's own resources (revenue, reserves, and capital receipts) or debt (borrowing or leasing for example). The Council is currently reviewing its financing of those schemes where funding is yet to be identified.
- 1.27 Debt is a temporary source of finance in that loans and leases must be repaid, from revenue or via capital receipts, generally from selling assets. The Minimum Revenue Provision (MRP) is the calculation used to repay the debt or use of the asset and is charged to the revenue budget annually.
- 1.28 The Council's cumulative outstanding amount of debt finance is measured by its Capital Financing Requirement (CFR). This increases with new debt-financed capital expenditure and reduces with MRP and capital receipts used to replace debt. The CFR (table 3 Appendix B) is expected to be £135m during 2024/25 (£140m 2023/24).
- 1.29 Projected levels of the Council's total outstanding debt are shown within table 4 (appendix B) and are compared with the CFR. Statutory guidance is that debt should remain below the capital financing requirement, except in the short-term. As can be seen from the table, the Council expects to comply with this in the medium term.
- 1.30 The Council is legally obliged to set an affordable borrowing limit (also termed the authorised limit for external debt) each year and to keep it under review. In line with statutory guidance, a lower "operational boundary" is also set as a warning level should debt approach the limit (Table 11, App B).
- 1.31 Although capital expenditure is not charged directly to the revenue budget, interest payable on loans and MRP are charged to revenue, offset by any investment income receivable. The net annual charge is known as financing costs, which is compared to the net revenue stream i.e. the amount funded from Council Tax, business rates and general government grants (Table 6, App B).
- 1.32 Further details on the borrowing strategy are contained in the Council's treasury management strategy.

# **6.** Available resources

- 1.33 This section explains how we will manage our capital resources to deliver our current and foreseeable capital programme. From 2024/25 to 2028/29 the Council will need to invest to advance the priorities stated within the Corporate Plan and other related strategies and will adopt a responsive and flexible approach to how we invest in services.
- 1.34 The Council will set a de-minimis limit of £10,000 for expenditure to be considered for capitalisation providing it meets the criteria for capitalisation as per the capital regulations (SI 3146) and the CIPFA Accounting Code.
- 1.35 Regulations state that expenditure on repair and maintenance which does not increase the life, value, or extent of use of an asset is not deemed as capital expenditure. The de-minimis is not applicable to capital grants which may be of any value and are made as a contribution to a larger capital scheme. The Council sometimes receives directives that grant contributions are to be applied as Capital expenditure. Should such directives be received, the Council will treat the grant as capital expenditure if the spend is deemed to meet grant conditions.
- 1.36 Appendix B Table 3 sets out the position of the Capital Financing Requirement (CFR), adjusted for expected capital programme spend and forecast sources of funding as at February 2024.

# **Capital Receipts**

1.37 The forward availability of capital receipts is an important part in both the timing and scope of the capital programme. The Council is looking to manage its assets in such a way as to obtain Best Value and deliver improved outcomes. Surplus assets are reviewed for potential disposal with re-investment in better performing and new assets.

#### Section 106 (S106) - Planning obligations

1.38 When the Council adopts land for open space or play area the developer pays a commuted sum under a 'section 106 agreement'. This is held on the balance sheet and the principle is that the interest earned offsets the future maintenance costs of the recreation asset. The Council also seeks to secure the provision of infrastructure and facilities to mitigate the effects of development through section 106 agreements.

#### **Community Infrastructure Levy (CIL)**

1.39 The idea of CIL is that it's fairer, faster, and more certain than the system of S106 planning obligations, which are negotiated on a case-by-case basis. Under the system of S106 planning obligations, only 6% of all planning permissions nationally made any contribution to the cost of supporting infrastructure. The council must use the CIL receipts passed to it to support the development of the Council's area by funding the provision, improvement,

replacement, operation, or maintenance of infrastructure; or anything else that is concerned with addressing demands that development places on the area.

#### **External Grants and Contributions**

1.40 The partnership approach to service delivery is a core belief of the Council. Through its services, partnership working, supportive funding and innovation, the Council will seek to attract investment into the district. We seek to maximise external funding to support our programme. This tends to be for specific purposes. Working with public and private sector partners we can make better use of Council money. Central government funding is likely to be constrained as capital for existing and new programmes continues to be reduced or other areas are prioritised for "Levelling Up".

#### Revenue contributions

1.41 The Council's budget and MTFP sets out the approach to the allocation of reserve balances and this Council's approach to managing its surplus cash. The budget makes provision for annual revenue contributions in support of some capital expenditure. Where applicable specific contributions are identified from reserves or revenue contributions from specific services.

#### **Balances and Reserves**

1.42 The Council continues to hold a level of specific reserves. This reflects the robust financial management and policy decisions made in recent years and enables internal borrowing and cash flow to be managed. The availability of reserves to finance capital expenditure is however limited given the Council's current financial position.

# **7.** Affordability

- 1.43 The Council considers all finances from a prudent perspective; this includes the assessment of affordability of all capital investments. At the point of approval of a scheme, both the funding implications and any ongoing revenue implications are evaluated to enable informed decisions to be made regarding investment opportunities and this includes consideration of the whole life cost of an asset.
- 1.44 The short, medium, and longer-term impacts are all assessed considering any other wider policy implications which could impact on the decision. As much of the capital programme is funded by borrowing, assumptions and decisions on the cost and affordability of the Council's borrowing is linked to the Public Works Loan Board (PWLB) interest rates, prudential indicators and the approved borrowing strategy as set out in the Treasury Management Strategy 2024/25.
- 1.45 The Council's main objectives when borrowing is to achieve a low but certain cost of finance while retaining flexibility should plans change in future. These objectives are often conflicting, and the Council therefore seeks to strike a balance between short-term and long-term fixed rate loans where the future cost is known but higher.

1.46 Treasury management is concerned with keeping sufficient but not excessive cash available to meet the Council's spending needs, while managing the risks involved. Surplus cash is invested until required, while a shortage of cash will be met by short term borrowing, to avoid excessive credit balances or overdrafts in the bank current account. The Council is typically cash rich in the short-term as revenue income is received before it is spent, but cash poor in the long-term as capital expenditure is incurred before being financed. The revenue cash surpluses are offset against capital cash shortfalls to reduce overall borrowing, this is known as 'internal borrowing'.

# **Revenue Budget Implications**

- 1.47 Although capital expenditure is not charged directly to the revenue budget, interest payable on loans and MRP are charged to revenue, offset by any investment income receivable. The net annual charge is known as financing costs, which is compared to the net revenue stream i.e. the amount funded from Council Tax, business rates and general government grants (see table 6 within Appendix B). Further details on the revenue implications of capital expenditure are contained in the 2024/25 revenue budget.
- 1.48 Due to the very long-term nature of capital expenditure and financing, the revenue budget implications of expenditure incurred in the next few years will extend for up to 50 years into the future. The Section 151 Officer is satisfied that the proposed Capital Programme is prudent, affordable, and sustainable because borrowing is linked to assets that will make a financial return sufficient to meet these costs. This position is kept under review and there are contingency plans in place where this does not turn out to be the case, such as asset disposals.
- 1.49 Due to the current economic climate and cost of both borrowing and construction, several of the schemes are currently undergoing review to ensure that the original business cases and anticipated outcomes can still be delivered. The budgets have been kept at the same levels while the review work is concluded (rather than any budgets being removed at this stage), and any impacts will be dealt with by separate committee reports as required.

# **8.** Capacity to deliver

# **Knowledge and Skills**

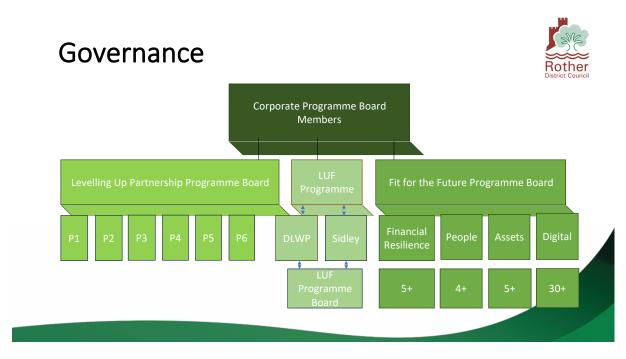
- 1.50 The Council employs professionally qualified and experienced staff in senior positions with responsibility for making capital expenditure, borrowing and investment decisions. For example, the Section 151 Officer is a qualified accountant with over 20 years' post qualification experience. While the Council's Property Investment and Regeneration Manager has recently retired, recruitment for a permanent replacement is ongoing and temporary support is in place.
- 1.51 The Council has access to specialist legal, valuation, surveying, and procurement advice services. The Council pays for junior staff to study towards relevant professional qualifications including Chartered Institute of Public

- Finance and Accountancy, Association of Accounting Technicians, Royal Institution of Chartered Surveyors, and other relevant qualifications.
- 1.52 Where Council staff do not have the knowledge and skills required, use is made of external advisers and consultants that are specialists in their field. The Council currently employs Link Asset Services as treasury management advisers. This approach is more cost effective than employing such staff directly and ensures that the Council has access to knowledge and skills commensurate with its risk appetite.
- 1.53 As Members will be aware we have a significant capital programme at around £170m. There are also new opportunities emerging in respect of potential additional funding through the Levelling Up Partnership (LUP) which could see the programme reach around £200m. One of the challenges in terms of capacity is that we currently have no permanent resource within the finance team to focus on capital, the current single resource is only a fixed term position which is due to end in April 2024. Provision will therefore be made for the introduction of two posts to help support this work. The benefit of these posts is that they can be capitalised so there will be no impact on the revenue budget, where possible we will also draw down grant funding to cover these costs.

# **9.** Monitoring performance

- 1.54 Governance arrangements have been strengthened at Rother under the direction of the new Chief Executive and following various internal and external audit recommendations. Senior Leadership Team (SLT) now meet weekly and follow structured agenda with recorded decisions and consider all issues arising from the corporate management of the Council. They act as the Performance Board, monitoring performance across all service areas, including service risks and issues and the achievement of Key Performance Indicators (KPIs). SLT also acts as the Risk Review Board to consider escalated service risks and corporate level risks. Officers are also following the development of the Office of Local Government (OFLOG) Local Authority Data Explorer. Currently half of the measurements on this site do not apply to District Councils but this should change in the coming months.
- 1.55 A new Corporate Programme Board has been established comprising of Cabinet Members, SLT and key officers including the newly appointed Development Programme Manager. The role of the Board is to govern the Corporate Programme which includes: the Development Programme, Corporate Plan, Levelling Up Partnership Programme, Levelling Up Fund Programme, Fit for the Future Programme (this includes the Financial Resilience Programme) and Capital Programme; it considers other projects as required. The Board is responsible for Project Initiation Document (PID) sign off, business case and scope approval, programme risks and issues, change requests, lessons learned, financial monitoring and the important introduction of project gated reviews (decision making points in the lifecycle of a project where go/no go decisions are made). The Board is reviewing all current capital projects and will make recommendations on which ones should continue and on what basis, taking account of the financial position of the Council.

- 1.56 A Statutory Officers Group has been introduced comprising of the Head of the Paid Service, Monitoring Officer, and the Section 151 officer. They meet monthly as required to discuss any political, financial, legal, or financial issues and are responsible for the Annual Governance Statement (AGS).
- 1.57 The Corporate Management Team (CMT) forum continues to meet on a fortnightly basis with a remit to ensure effective and robust governance across the district. A subgroup of which is the new Key Strategies Group to oversee the development of key council strategies and the development of the Corporate Plan. A Managers Forum has been introduced as another subgroup of CMT and this meets with all managers on a bi-monthly basis to ensure awareness and participation in the achievement of corporate objectives. The Corporate Health and Safety Group continues to ensure our responsibilities are being met in relation to this area. The diagram below illustrates the new arrangements;



- 1.58 In terms of governance around new capital items, Services can request that projects be included in the Capital Programme during the budget setting process. However, for the programme to be flexible, bids can be prepared and evaluated at other times of the year. Strategic Leadership Team (SLT) initially reviews all bids before further review by the Corporate Programme Board who will assess their relevant priority against other schemes and the affordability of any associated financing costs. All new bids are reported to Cabinet for approval and recommendation to Full Council.
- 1.59 The best practice assessment process for the allocation of capital funding involves the following steps and it is important that the Council follows this, working closely with the Corporate Programme Board;
  - The assessment of the available funding resources
  - Assessment of proposed schemes and business cases
  - Prioritisation of schemes

- Recommendations of approval of schemes within the programme
- Approval of change control to Capital schemes where this changes funding requirements
- 1.60 Following approval of a capital project there are several functions associated with the management of the approved Capital Programme as follows;
  - Allocation of capital funding and funding mix (to maximise Value for Money for the taxpayer)
  - Monitoring and reporting of delivery of the capital programme
- 1.61 These functions will be undertaken by the Senior Leadership Team (SLT), Cabinet, Overview and Scrutiny and Full Council which allows a continuous cycle of monitoring and forecasting.
- 1.62 In summary, the capital budget is agreed annually along with any revenue implications, which are factored into revenue planning. The budget is set in accordance with the timetable laid out in the MTFS. The programme is approved by Full Council in February to allow schemes to commence during the following year. The capital bidding process continues to be developed and improved in conjunction with the Corporate Programme Board and supporting governance structures.
- 1.63 Release of funding will not require further approval unless the Constitution requires it or there are specific caveats put in the business case, such as individual scheme loan allocations for RDCHC. Officers are expected to accurately report progress on their allocated capital funding and spend to their service accountants each month which is then reviewed by the committees on a quarterly basis as part of the budget monitoring process. This should include detailing any issues arising that may affect delivery of the project as anticipated when funding was allocated.
- 1.64 Monitoring and reporting of progress of the delivery of Capital Programme involves the following tasks:
  - Regular review of project progress and forecasting including achievement of key milestones, outputs, and outcomes
  - Management of risks and issues
  - Removal of barriers to delivery
  - Approval of any changes to schemes not requiring funding changes
  - Reporting on required funding changes
  - Post implementation review (depending on the scale of the project) taking account of any corporate learning opportunities
  - Reviewing resources
- 1.65 Budgets for individual schemes are assigned to lead officers who are responsible for delivering the project on time and to budget. The lead officers are responsible for managing capital projects, including capital proposals, risk assessment, checking parameters, project initiation documents (PID's), procurement, contract management, delivery, and post implementation reviews.

- 1.66 Progressing schemes in accordance with agreed timescales is an important aspect to managing the capital programme and can also impact on cash flow forecasting and potential investments returns through our treasury activities. Costs incurred compared to budget are monitored monthly in line with revenue budgetary control.
- 1.67 Financial progress against the capital programme is reported to Cabinet and Overview and Scrutiny on a quarterly basis as a minimum and more often as required. This allows a continuous cycle of monitoring and forecasting.
- 1.68 To deliver the Corporate Plan priorities, we need to deliver efficiencies, seek additional funding, and periodically review both the use of our capital resources and our stated priorities. We will ensure this happens through following 6 core principles;

## 1. Transparent decision making

- Ensuring that due diligence has been carried out on all nonfinancial investments and is in accordance with the risk appetite of the authority
- Maintaining a schedule of financial and non-financial investments
- Using Treasury Management Strategy Statements (TMS's) which specifically deal with how non treasury investments will be carried out and managed

# 2. Effective approval and pre/post appraisal

- Ensuring appropriate use of project management tools relative to the project scale and complexity which help to objectively assess scheme prioritisation
- Use of standardised capital request templates, appraisal, and business case methodology
- Robust financial evaluation to assess the whole life costs of projects, due diligence, risk, and Value for Money

# 3. Revenue budget implications

- Setting a rolling 5-year capital programme annually, identifying future risks/unfunded items to support longer term decision making/prioritisation
- Promoting capital investment which allows either invest to save outcomes or generates revenue/capital income to support the corporate objectives of the Council
- Ensuring capital investment decisions do not place additional pressure on the revenue budget and our Medium Term Financial Plan

## 4. Effective reporting

- Ensuring responsibility for the delivery of the capital programme is clearly defined and the relevant parties have adequate expertise to deliver
- Reporting the capital programme alongside the quarterly revenue budget monitoring to Cabinet and Overview and Scrutiny

#### 5. Sustainable investments

 Assessing environmental impacts of capital schemes, seeking expert advice to inform decision making and mitigating any impacts as appropriate

## 6. Optimising use of capital resources

- Disposal of surplus or poor performing assets and reinvesting the proceeds
- Accessing external funding wherever possible
- Working in partnership wherever possible to improve outcomes and increase additionality

# **10.** Risk

- 1.69 The Council is faced with diminishing capital finance and reduced grants which means we will need to monitor spend against available funds carefully to ensure that we do not spend or commit in advance of receiving funding. The Capital Financing Requirement (CFR) will need to be monitored carefully. Risk is therefore addressed throughout this strategy by setting out clearly how projects will be appraised, approved, monitored, and reported on. The strategy is closely aligned to the MTFS and the Treasury Management Strategy which contains the Council's Prudential Indicators.
- 1.70 Significant capital projects are managed through the Council's Corporate Programme Board. All risks that may affect a project are considered and this is further supported by the Risk Review Board. These can include political, economic, legal, technological, environmental, and reputational as well as financial. Large projects will use appropriate project management tools in accordance with the size of the project.
- 1.71 Emerging legislation such as the Environment Act 2021, which deals with food waste (and other areas of waste services) may add further pressure to available finances and this will be reviewed to ensure any further cost pressures are identified as soon as practicable.
- 1.72 A specific risk as a VAT registered body is the recovery of exempt VAT only up to a value of 5% of all the VAT it incurs. This is known as the partial exemption calculation and represents the de-minimis limit. Monitoring and control of exempt input tax is essential for the council as where exempt input tax exceeds the 5% limit the whole amount is irrecoverable and will represent an additional cost to the council. Each capital investment will be closely reviewed to assess its VAT implications.

#### Inflation

- 1.73 Over the couple of years inflation has significantly eroded the Council's spending power. Inflation has however fallen significantly over recent months when we compare the Consumer Price Index (CPI) level of 10.5% in December 2022, compared to the level of 4.0% as at December 2023. At the meeting of the Bank of England's Monetary Policy Committee (MPC) on 31st January, it was agreed to maintain the bank base rate at 5.25% to help to ensure inflation is under control before the rates start to come down.
- 1.74 Annual CPI inflation is expected to fall to around 2.75% towards the end of this year, petrol and utility prices have fallen over the past year, and some other prices are now rising much more slowly, including food prices. The bank predicts there might be some 'bumps' along the way, lower oil and gas prices could mean that inflation temporarily drops to 2% for a brief period, only to rise later in the year, but they will maintain interest rates at higher levels to ensure inflation returns to the 2% target level.
- 1.75 Both new and existing proposals will need to take account of the impact inflation will have on the viability and affordability of business cases and assumptions will need to be tested and reviewed as projects and proposals progress through the various governance process to ensure schemes continue to remain viable.
- 1.76 Where this is not the case the Council may need to take the decision not to progress certain schemes and to re-allocate capital resources to alternative projects.

## Risk appetite

- 1.77 Risks must be assessed against the Council's risk appetite. Risk appetite can be defined as the level of risk that an organisation is willing to accept, tolerate, or be exposed to in pursuit of its objectives.
- 1.78 A risk appetite has been formalised as part of the Council's updated Risk Management Policy which provides clear guidance to all officers, Members, and partners on the level of risk which can be accepted. It should be used to ensure consistency in, and accountability for:
  - The reporting and management of existing or emerging risks;
  - The extent of governance arrangements and controls required; and
  - Assessments of the suitability of proposals (savings, strategies, policies etc).
- 1.79 A high-level summary of the Council's current risk appetite is shown below;

Risk Appeti	ite	Statement
Cautious/O (Medium/High		The Council's ambitions makes it necessary to be open to a certain level of risk. However, we will be cautious not to jeopardise our ability to sustainably deliver social value and our political promises to our community. In this effort, we will only accept minimal risk to our environmental goals and to our technology infrastructure.

# **11.** Other considerations

1.80 There are several other factors which must be considered when considering capital investment including;

# Sustainability

1.81 The Council declared a Climate Emergency in September 2019 and subsequently agreed the Environment Strategy in September 2020. In December 2023 Full Council approved the new Climate Strategy, which sets out how the Council will use its powers and influence to make the district climate-resilient, and reduce emissions to net zero, by 2030. The council has declared its commitment to be net zero as an organisation by 2030. All capital projects are now required to assess their environmental impacts and to identify suitable mitigation measures to address those impacts.

#### Procurement

1.82 The purchase of capital assets should be conducted in accordance with the Procurement Strategy, ensuring value for money, legality, and sustainability at all times. Contract standing orders and rules governing the disposal or write-off of assets are contained in the Constitution which is continuously reviewed.

#### Value for Money

1.83 The Council recognises that effective procurement lies at the heart of delivering value for money and is essential if the Council is to obtain real improvements to quality and service costs. The Council seeks to achieve value for money by applying rigorous procurement standards in the selection of suppliers and contractors, to ensure efficiency, economy and effectiveness are received throughout the life of a contract. The significant resources applied to capital expenditure require the adopted principles of value for money to be at the heart of our Capital Strategy. Specifically, we look to include robust outcome indicators as part of post project reviews.

#### **Disposals**

1.84 When a capital asset is no longer needed, it may be sold so that the proceeds, known as capital receipts, can be spent on new assets, enhancing current assets or to repay debt. Repayments of capital grants, loans and investments

provided by the Council also generate capital receipts. The Council has several potential disposals in 2024/25. However, it is prudent not to rely on these until the sale is agreed.

1.85 Any proceeds from the disposal of assets, such as land in excess of £10,000 are determined to be a 'capital receipt'. The policy to sell small pockets of land often brings in income of less than £10,000. This income is classed as 'revenue income' and is posted to the revenue income and expenditure account.

# Asset management

- 1.86 To ensure that capital assets continue to be of long-term use, the Council is currently developing a Strategic Asset Management Plan (SAMP) which will;
  - set out the Council's strategy for acquisitions, disposals, and development to meet our Corporate Plan objectives and statutory requirements;
  - take a proactive approach to acquisitions to invest in the local economy and generate income to the Council, in accordance with the Council's updated Property Investment Strategy (PIS);
  - identify surplus and underperforming assets for disposal which will then provide new capital receipts to fund priority assets;
  - establish the approach to maintaining our assets in a usable state of repair informed by better use and management of property data; and
  - address issues relating to governance, risk management, performance management and monitoring.

#### Consultation

1.87 At the end of December, the Department for Levelling Up, Housing and Communities (DLUHC) announced two related consultations on options for additional capital flexibilities, and the changes to the MRP regulations and statutory guidance. The main principles of these consultations are as follows:

Final consultation on changes to MRP regulations and statutory guidance

This relates to the final consultation on changes to the MRP regulations and statutory guidance. The key principles focus around adequate provision for borrowing through MRP charges and the potential use of capital receipts to offset these charges. The consultation can be found here, and ran until 16 February. and the Council submitted a response within the stipulated timescales.

#### Additional capital flexibilities

At the provisional settlement, DLUHC announced that they would engage with local authorities to explore and develop options for additional capital flexibility. The focus is around two key themes:

• **Supporting invest-to-save activity**. Increasing the flexibility to use capital receipts and borrowing to finance the costs of transformation and efficiency projects.

Local management of budget pressures. Providing greater flexibility
on the use of capital receipts, including the scope to meet general budget
pressures, and potential additional flexibility where the proceeds relate
to the sale of investment properties.

This consultation closed on 31 January 2024 and the Council submitted a response within the stipulated timescales.

- 1.88 Option 1 within the 'additional capital flexibilities' consultation is considering the potential use of capital receipts to fund general revenue cost pressures, although the focus seems to be around certain pressures, such as TA. There are, however, several caveats to this potential proposal, with the condition that the authority must put in place and commit to delivering an efficiency plan to reduce costs, with a defined payback period on any capitalised spend. The intent is that any use of the flexibility must be part of an overall plan to move back to financial sustainability within the Medium Term Financial Plan. This would also be subject to the availability of capital receipts.
- 1.89 It should however be noted that, as with any consultation, this is all subject to change and as with all proposals the devil will be in the detail once any proposals are finalised. As such and given the deadlines for both the consultation response and the committee schedule for setting the budget and council tax levels for next year, it is very unlikely that the Council will see any benefit from these proposals at this stage. Subject to whatever is finally agreed, however, this is something that could be reviewed and considered as part of the 2024/25 budget monitoring process and future year forecasts.

#### Capital Risk Metrics

- 1.90 The Levelling Up and Regeneration Bill gives government specific powers to intervene where local authorities undertake high-risk capital investment. A review and possible intervention will be triggered by periodic reporting by local authorities against several risk metrics. The government believes that this is a fairer approach than introducing further general restrictions on local authority capital investment.
- 1.91 Underlying the government's regulatory response is a concern that some local authorities have taken on excessive levels of debt for investment, in some cases, in projects that are outside normal local government operating activities and expertise. In particular, the government is concerned about investment in commercial property for financial return. The consultation paper notes that several local authorities have experienced significant financial difficulties because of such activities.
- 1.92 A DLUHC consultation was launched on 13 July 2023 and closed on 25 September to which the Council responded. The consultation focused on the proposed capital risk metrics to be used in assessing the level of risk accepted by local authorities in undertaking capital expenditure.
- 1.93 As part of the Council's response work was undertaken to complete the draft metrics. Based on these calculations for 2020/21 to 2022/23, no thresholds

- were triggered. However, the impact of large capital schemes such as Blackfriars will be monitored closely over the next few years.
- 1.94 It is important to note that, whilst this consultation ended last September, there have been no further updates since this time and the proposed metrics have not been implemented so officers will continue to monitor the position and update Members as appropriate.

# **12.** Improvement Plan

- 1.95 The Council is continually improving governance, approval, and assessment processes, both pre and post project completion. The following however summarises some areas which we will continue to develop to help improve the overall management, prioritisation, and allocation of capital resources to ensure outcomes are maximised.
- 1.96 Without a thorough capital assessment process there is a risk that resources are allocated to schemes which are not the top priorities. It is therefore essential that there continues to be a close working relationship with the Corporate Programme Board and SLT to ensure;
  - The assessment of the available funding resources
  - Assessment of proposed schemes and business cases
  - Prioritisation of schemes
  - Recommendations of approval of schemes within the programme
  - Approval of change control to Capital schemes where this deviates significantly from budget and/or scope
- 1.97 Officers have also undertaken work to help better assess and categorise the various schemes within the current programme between 'development schemes' and more 'business as usual' type capital spend but both form part of the wider Capital Programme.
- 1.98 This is because a considerable proportion of Rother DC's Capital Programme entails development projects, specifically projects which have the following consistent features:
  - Speculation/investment Capital at risk rather than day-to-day expenditure, with the specific intention of adding value to the underlying asset as part of a regeneration scheme. As Local Authority, the Council has a much wider definition of 'value' than purely financial considerations however, the point still holds true;
  - Projects all within the Property Development sector either Land or buildings.
- 1.99 Projects of this nature differ significantly from 'business as usual' Capital Projects that the Council may undertake, generally requiring a different set of controls and management processes and having very different implications for risk and finances.

1.100 It is therefore recommended that both the Capital Programme and 'Development Programme' be defined. This is a part of the Capital Programme and must be considered, reported, and monitored as such, whilst at the same time having a different, or additional, set of requirements.

#### **Definition of the Capital Programme**

1.101 The following statement of purpose of the Capital Programme is therefore proposed:

"The purpose of the Capital Programme is to achieve an uplift in value through the delivery of capital development projects, where value is assessed as both:

- (1). Achieving or ensuring specific outcomes in line with corporate priorities, and:
- (2). Generating surplus revenue.

Projects should generally deliver an appropriate balance of outcomes between (1) and (2) above. Individual projects may be undertaken in relation to (1) only (value other than financial) where;

- (a). The benefit of the value added under (1) outweighs the potential benefit afforded to (2), and
- (b). This is acceptable in the context of the Capital Programme as a whole.

In general the Council is unlikely to undertake projects in relation to (2) only."

# **Definition of the Development Programme**

1.102 The Development Programme could be defined as:

"A Programme comprised of all projects that Rother District Council undertakes where it invests capital speculatively in property (land or buildings) with the intention of increasing its value — accepting that value will rarely be solely financial. More broadly, the Development Programme represents all those projects where the Council acts as Developer rather than Contractor or other position. This includes acquisition of buildings and/ or land where these are acquired with the specific intention of adding value (development), as well as projects seek to develop/ redevelop or regenerate existing Council property assets."

- 1.103 It should be noted that to comply with current PWLB borrowing requirements these schemes will always have a focus on regeneration and wider social and economic benefits and not primarily for yield.
- 1.104 All Capital Projects within the Development Programme are undertaken to add value to or to acquire an underlying asset and a degree of risk is accepted in doing so. In addition, there are two ways in which 'added value' could be understood:
  - (1) To achieve or ensure specific outcomes in line with corporate priorities, and:

- (2) To generate surplus revenue within this context or at the very least to cover any borrowing costs incurred.
- 1.105 Moreover, whilst (1) may be undertaken in isolation from (2), it is highly unlikely that projects will be undertaken only in relation to Point (2) and as noted above, there will always be wider social benefits driving the investment. Most projects would need to offer an appropriate balance between (1) and (2) in combination.
- 1.106 The Council already has a programme of development projects which are part of the Capital Programme. These have a different set of requirements and implications to 'business as usual' Capital Projects. The Definition and Statement of Purpose will help set clear parameters around the 'Development Programme' which can be used as the starting point for identifying, setting targets, monitoring, and assessing all relevant projects. To further support the rigour and challenge around development investment new assessment criteria are being established for the programme.

# Treasury Management Strategy for 2024/25 Appendix B

1. The strategy covers two main areas:

#### a. Capital

- the capital expenditure plans and the associated prudential indicators;
- the Minimum Revenue Provision (MRP) policy.

#### **b.** Treasury Management

- the current treasury position;
- treasury indicators which limit the treasury risk and activities of the Council;
- prospects for interest rates;
- the borrowing strategy;
- policy on borrowing in advance of need;
- debt rescheduling;
- the investment strategy;
- creditworthiness policy; and
- the policy on use of external service providers.
- 2. These elements cover the requirements of the Local Government Act 2003, the CIPFA Prudential Code, MRP Guidance (Department for Levelling Up, Housing and Communities (DLUHC)), the CIPFA Treasury Management Code and the DLUHC Investment Guidance.
- 3. As mentioned within the Capital Strategy above, due to the current economic climate and cost of both borrowing and construction, several of the schemes within the capital programme are currently undergoing review to ensure that the original business cases and anticipated outcomes can still be delivered. The budgets have been kept at the same levels while the review work is concluded (rather than any budgets being removed at this stage), and any impacts will be dealt with by separate committee reports as required. This does however make the forecasting of things like borrowing requirements incredibly difficult at the current time.

#### **Training**

- 4. The CIPFA Treasury Management Code requires the responsible officer to ensure that members with responsibility for treasury management receive adequate training in treasury management. This especially applies to members responsible for scrutiny.
- 5. Furthermore, the Code states that they expect "all organisations to have a formal and comprehensive knowledge and skills or training policy for the effective acquisition and retention of treasury management knowledge and skills for those responsible for management, delivery, governance, and decision making.
- 6. The scale and nature of this will depend on the size and complexity of the organisation's treasury management needs. Organisations should consider how to assess whether treasury management staff and Board/Council Members have the required knowledge and skills to undertake their roles and whether they have been able to maintain those skills and keep them up to date.

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- 7. As a minimum, authorities should carry out the following to monitor and review knowledge and skills:
  - Record attendance at training and ensure action is taken where poor attendance is identified.
  - Prepare tailored learning plans for treasury management officers and board/council members.
  - Require treasury management officers and board/council members to undertake self-assessment against the required competencies (as set out in the schedule that may be adopted by the organisation).
  - Have regular communication with officers and board/council members, encouraging them to highlight training needs on an ongoing basis.
- 8. In further support of the revised training requirements, CIPFA's Better Governance Forum and Treasury Management Network have produced a 'self-assessment by Members responsible for the scrutiny of treasury management', which is available from the CIPFA website to download.
- 9. Training was undertaken by Members on 15 July 2023 and further training will be arranged as required.
- 10. The training needs of treasury management officers are periodically reviewed.
- 11. A formal record of the training received by officers central to the Treasury function will be maintained by the Section 151 Officer.

## **Treasury management consultants**

- 12. The Council uses Link Asset Services, Treasury Solutions as its external treasury management advisors.
- 13. Responsibility for treasury management decisions always remains with the Council, which ensures that undue reliance is not placed upon its advisors. Decisions will be undertaken with regards to all available information, including that of the advisors.
- 14. There is a value in employing external advisors in order to acquire access to specialist skills and resources. The Council will ensure that the terms of their appointment and the methods by which their value will be assessed are properly agreed, documented, and subjected to regular review.
- 15. The scope of investments within the Council's operations includes treasury management investmentsand service type investments. The latter are investments in property in the district to support the Council's regeneration objectives expressed in the Property Investment Strategy (PIS) updated in 2020. These investments require specialist advisors and the Council uses appropriately qualified companies in relation to this activity.

## **Expected Investment Returns 2024/25**

- 16. The 2024/25 Revenue Budget reported to Cabinet on the 5 February 2024 assumes income of £1.3mk (£1.3m 2023/24 quarter 3 budget monitoring) from treasury activities. This income has been calculated on the following basis;
  - (i) Bank current & deposit accounts up to 5.35%;
  - (ii) Investments with other institutions/local authorities up to 4.50%; and
  - (iii) Property Fund investments 4.00%
- 17. The forecast for the next five years sees returns lowering as cash balances decrease and interest rates reduce.

## The Capital Prudential Indicators

- 18. The Council's capital expenditure plans are the key driver of treasury management activity. The output of the capital expenditure plans is reflected in the prudential indicators, which are designed to assist Members' overview and confirm capital expenditure plans.
- 19. Due to the current economic climate and cost of both borrowing and construction, several of the schemes are currently undergoing review to ensure that the original business cases and anticipated outcomes can still be delivered. The budgets have been kept at the same levels while the review work is concluded (rather than any budgets being removed at this stage), but this does make forecasting incredibly difficult at the current time.

# **Capital expenditure**

20. This prudential indicator is a summary of the Council's capital expenditure plans approved by Members (table 1) as part of the 2024/25 budget process.

	2022/23 Actual	2023/24 forecast	2024/25 Budget	2025/26 Budget	2026/27 Budget	2027/28 Budget	2028/29 Budget
	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)
Regeneration							
Investments	10,933	993	22,301	0	0	0	0
Housing development							
schemes	5,821	8,907	50,090	7,759	253	26,303	0
General Fund Services	6,605	10,239	13,590	16,129	8,672	1,860	1,735
Total	23,359	20,139	85,981	23,888	8,925	28,163	1,735

21. Table 2 below summarises the above capital expenditure plans and how they will be financed. Any shortfall in resources is funded from borrowing.

	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29
	Actual	forecast	Budget	Budget	Budget	Budget	Budget
	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)
Capital receipts	0	2,100	60	50	0	0	0
Capital Grants	5,207	9,357	11,385	15,844	8,437	1,625	1,625
Capital reserves	0	427	0	0	0	0	0
Revenue	298	1,002	453	110	110	110	110
Net financing need for							
the year	17,854	7,253	74,083	7,884	378	26,428	0
Total	23,359	20,139	85,981	23,888	8,925	28,163	1,735

# The Council's borrowing need (the Capital Financing Requirement)

22. The Council's Capital Financing Requirement (CFR) is shown in table 3 and represents the total historic capital expenditure, which has not yet been paid for from either revenue or capital resources. It is a measure of the Council's indebtedness and thus its underlying borrowing need. Any capital expenditure which has not immediately been financed by revenue, grants or capital receipts will increase the CFR. It does not increase indefinitely because it is reduced by the statutory annual MRP charge to the revenue budget. It broadly reduces indebtedness in line with each asset's life.

	2022/23 actual £ (000)	2023/24 forecast £ (000)	2024/25 Budget £ (000)	2025/26 Budget £ (000)	2026/27 Budget £ (000)	2027/28 Budget £ (000)
Regeneration						
Investments	10,933	993	22,301	0	0	0
Housing development schemes	2,745	2,511	49,321	7,759	253	26,303
General Fund						
Services	4,176	3,749	2,461	125	125	125
Total CFR	43,469	50,243	123,803	130,656	129,910	155,174
Movement in CFR	17,518	6,774	73,560	6,853	(746)	25,264
Net financing need for the year (above)	17,854	7,253	74,083	7,884	378	26,428
Less MRP/VRP and other financing		·				
movements	(336)	(479)	(523)	(1,031)	(1,124)	(1,164)

23. The CFR includes long-term liabilities such as Private Finance Initiatives and finance leases. Whilst these increase the CFR, and therefore the Council's borrowing requirement these types of schemes include a borrowing facility by the PFI/PPP lease provider and so the Council is not required to separately borrow for these schemes The Council currently does not have any such arrangements.

Table 4 below shows the planned external borrowing anticipated over the coming years.

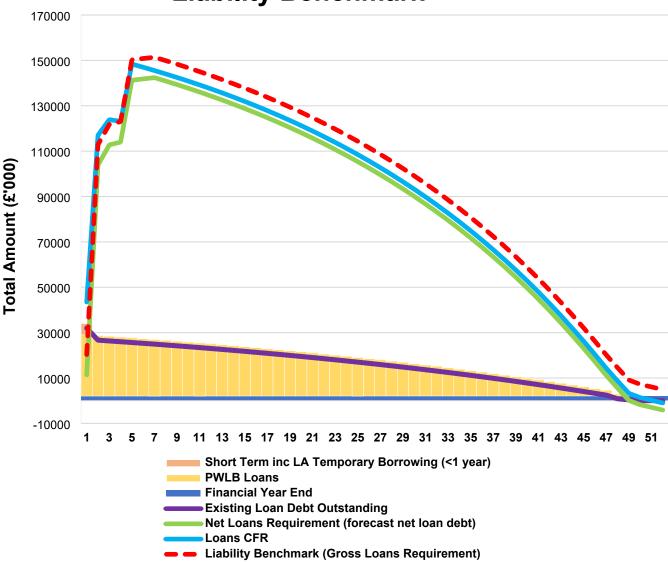
External borrowing	2022/23 actual £ (000)	2023/24 forecast £ (000)	2024/25 Budget £ (000)	2025/26 Budget £ (000)	2026/27 Budget £ (000)	2027/28 Budget £ (000)
Regeneration						
Investments		0	22,301	0	0	0
Housing development schemes	5,000	0	49,321	7,759	253	26,303
General Fund Services	0	10,000	2,461	125	125	125
Total	5,000	10,000	74,083	7,884	378	26,428

#### **Liability Benchmark**

- 24. The Liability Benchmark (LB) is shown in table 5 below. The Council is required to estimate and measure the LB for the forthcoming financial year and the following two financial years, as a minimum.
- 25. There are four components to the LB: -

- Existing loan debt outstanding: the Council's existing loans that are still outstanding in future years.
- Loans CFR: this is calculated in accordance with the loans CFR definition in the Prudential Code and projected into the future based on <u>approved</u> prudential borrowing and planned MRP.
- Net loans requirement: this will show the Council's gross loan debt less treasury management investments at the last financial year-end, projected into the future and based on its <u>approved</u> prudential borrowing, planned MRP and any other major cash flows forecast.
- Liability benchmark (or gross loans requirement): this equals net loans requirement plus short-term liquidity allowance.

# **Liability Benchmark**



Rother's Liability Benchmark chart shows a significant gap between the borrowing portfolio and the liability benchmark which indicates a large borrowing need for the purposes of the greatly expanded capital programme.

The gap is large since for the last two years the council has been using internal cash balances to fund its capital expenditure to avoid excessive interest rates being charged by the market in the climate of high inflation. The very small gap

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between the Loans CFR and the Net Loan Requirement indicates that these cash balances have now been depleted and there is no capacity for further internal borrowing exposing the Council to increased interest payable going forward. This is however subject to the ongoing review of the capital programme and any amended borrowing requirements and potential reductions because of that process.

# **Affordability Prudential Indicator**

26. Prudential indicators are required to assess the affordability of capital investment plans. These provide an indication of the impact of the capital plans on the Council's overall finances. The **Ratio of Financing Costs to Net Revenue Stream** indicator below in table 6 shows the trend in the level of financing costs, (net of investment income), against the net revenue stream.

	2022/23 actual	2023/24 estimate	2024/25 budget	2025/26 budget	2026/27 budget	2027/28 budget
Net Financing costs (£000)	281	(170)	(166)	430	462	621
Proportion of net revenue stream (%)	2.03	(1.18)	(1.10)	2.94	3.04	3.93

27. The table shows that the proportion of the Council's net revenue stream (council tax, share of business rates and grants) peaks at 3.93% in 2027/28, which is largely due to the projected borrowing to support the Capital Programme.

# Incremental Impact of Capital Investment Decisions on Band D Council Tax

28. This indicator (table 7) identifies the revenue costs associated with the capital programme, net of treasury investment returns. The assumptions are based on the budget, but will invariably include some estimates, such as the level of Government support, which are not published over a five-year period.

	2022/23 Forecast	2023/24 Forecast	2024/25 Budget	2025/26 Budget	2026/27 Budget	2027/28 Budget
	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)	£ (000)
Net Financing Costs	281	(170)	(166)	430	462	621
Council Tax Band D	7,392	7,650	8,017	8,344	8,727	9,148
% of Council Tax funding Net Financing Costs	3.80%	(2.22%)	(2.07%)	5.16%	5.29%	6.79%
Average Band D Council Tax	193.38	198.60	£204.54	£210.68	£217.00	£223.51
Amount of Council Tax used to fund Net Financing Costs	£7.35	(£4.41)	(£4.23)	£10.87	£11.48	£15.18

# **Core Funds and Expected Investment Balances**

29. The application of resources either to finance capital expenditure or other budget decisions to support the revenue budget will have an ongoing impact on investments unless resources are increased by, for example, the sale of assets. Table 8 below details estimated year-end balances for each resource:

	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29
Year End Resources	Actual	Estimate	<b>Estimate</b>	Estimate	Estimate	Estimate	<b>Estimate</b>
	£(000)	£(000)	£(000)	£(000)	£(000)	£(000)	£(000)
Fund balances / reserves	25,788	28,232	25,409	22,868	20,581	18,523	16,671
Capital receipts	0	0	0	0	0	0	0
Provisions	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0
Total core funds	25,788	28,232	25,409	22,868	20,581	18,523	16,671
Working capital*	9,000	9,000	9,000	9,000	9,000	9,000	9,000
Under/(over) borrowing**	11,480	8,582	8,394	7,704	6,929	6,120	5,067
Expected investments	23,308	28,650	26,015	24,164	22,652	21,403	20,604

<sup>\*</sup>Working capital balances shown are estimated year-end; these may be higher midyear

# Minimum Revenue Provision (MRP) Policy Statement

- 30. The Council pays off an element of the capital expenditure financed through loan debt (the CFR) each year through the statutory revenue charge known as the MRP. It may also make additional voluntary payments if desired (Voluntary Revenue Provision VRP).
- 31. DLUHC regulations require Full Council to approve an MRP Statement in advance of each financial year. A variety of calculation methods are available, and the Council can choose whichever one suits it best, so long as it is deemed to be prudent.
- 32. In previous years the Council took the following approach:

**Asset life method (straight line)** – where MRP was based on the estimated life of the assets, in accordance with the regulations. This provided for a reduction in the borrowing need over the assets' life.

**Asset life method (annuity)** - For investments supporting the Council's PIS, MRP was be based on an annuity-based method over the asset's life.

- 33. It is proposed that the calculation for all assets in future years is based on the annuity method. This has the benefit of a reduction in MRP charges in the near term offset by higher charges at the end of the assets life although overall the charge remains the same. This option is as prudent as the current option since the asset lives currently being used will not be changed. It can be argued that the annuity method provides a fairer charge than the straight-line method since it results in a consistent charge over the asset's life, considering the time value of money. This change will lower next year's MRP allocation by c£40k.
- 34. Statutory guidance allows the Council to review its policy every year and set a policy that it considers prudent at that time. The impact of a revised MRP policy will be kept under regular review to ensure that the annual provision is prudent.
- 35. For schemes which provide capital expenditure for the acquisition of share capital or loan funding to third parties, repayment(s) of such loans using the

- annuity method or return(s) received from the share capital for 20 years will be set aside in lieu of MRP.
- 36. Where no principal repayment is made each year, MRP will be charged at a rate in line with the life of the assets funded by the loan. Capital expenditure incurred during 2023/24 will not be subject to an MRP charge until 2024/25, or until the year after the asset becomes operational.
- 37. **MRP Overpayments** DLUHC guidance allows for any VRP charges to be reclaimed in later years and used in the revenue budget if deemed necessary or prudent. The policy must disclose annually any such charges made. Up until the 31 March 2023 the total VRP overpayments were nil.
- 38. As mentioned within the Capital Strategy above, at the end of December, DLUHC announced two related consultations on options for additional capital flexibilities, and the changes to the MRP regulations and statutory guidance. The main principle of the latter consultation is as follows:

Final consultation on changes to MRP regulations and statutory guidance

39. This relates to the MRP regulations and statutory guidance. The key principles focus around adequate provision for borrowing through MRP charges and the potential use of capital receipts to offset these charges. The consultation runs until 16 February, officers are currently reviewing the proposals and will submit a response in line with the timescales outlined.

#### **Borrowing**

40. The treasury management function ensures the Council's cash is managed in accordance with the relevant professional codes and that sufficient cash is available to meet the requirements of its revenue budget and capital strategy. This involves both the organisation of the cash flow and appropriate borrowing facilities. The strategy covers the relevant treasury and prudential indicators, current and projected debt positions, and the Annual Investment Strategy.

#### **Current Portfolio Position**

41. The overall treasury management portfolio as at 30/01/23 and the position as at 30/01/2024 are shown in table 9 below for both borrowing and investments.

TREASURY PORTFOLIO				
	actual <b>31.3.23</b>	actual <b>31.3.23</b>	current <b>31.01.24</b>	current <b>31.01.24</b>
Treasury investments	£000	%	£000	%
Lloyds Call Accounts	16,597,410	41%	15,194,485	54%
Bank of Scotland Call	16	0%	16	0%
Barclays Call	5,046,272	12%	1,000	0%
Santander Call	2,999,214	7%	214	0%
Santander 31 Days' Notice Account	2,000,000	5%	5,000,000	18%
LA Loan (Thurrock BC)	6,000,000	15%	0	0%
Total managed in house	32,642,912	80%	20,195,715	72%

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Property Funds				
CCLA Local Authority	5,000,000	12%	5,000,000	18%
HERMES	2,999,998	7%	2,999,998	11%
Total managed externally	7,999,998	20%	7,999,998	28%
Total treasury investments	40,642,910	100%	28,195,713	100%
Treasury external borrowing				
Local Authorities	5,000,000	16%	5,000,000	16%
PWLB	26,998,543	84%	26,702,356	84%
Total external borrowing	31,998,543	100%	31,702,356	100%
Net treasury investments / (borrowing)	8,644,368		(3,506,643)	
Non-treasury investments				
Loans to RDC Housing Company Ltd	2,745,000		4,635,300	
Net Investments / (borrowing)	11,389,368		1,128,657	

- 42. The prudential indicators include those that ensure the Council operates its activities within certain limits. One of these is to ensure that the Council's gross debt does not exceed, (except in the short term), the total of its CFR in the preceding year plus its estimated CFR for the following two financial years. This allows some flexibility for limited early borrowing for future years but ensures that borrowing is not undertaken for revenue or speculative purposes.
- 43. The Council's forward projections for borrowing are summarised in table 10, which shows the actual external debt, against the underlying capital borrowing need, (the Capital Financing Requirement CFR).

£000	2022/23 Actual	2023/24 Budget	2024/25 Budget	2025/26 Budget	2026/27 Budget	2027/28 Budget	2028/29 Budget
Debt at 1 April	27,312	31,989	41,661	115,409	122,952	122,981	149,054
Expected change in debt	4,677	9,672	73,748	7,543	29	26,073	(355)
Actual gross debt at 31 March	31.989	41.661	115.409	122.952	122.981	149.054	148.699
Capital Financing	31,909	41,001	115,409	122,952	122,301	145,054	140,099
Requirement (CFR)	43,469	50,243	123,803	130,656	129,910	155,174	153,766
Under / (over) borrowing	11,480	8,582	8,394	7,704	6,929	6,120	5,067

44. The Section 151 Officer reports that the Council has complied with this prudential indicator in 2023/24 and does not envisage difficulties in future years. This view takes account of current commitments, existing plans, and the budget proposals.

#### Treasury Indicators: limits to borrowing activity

45. **The operational boundary.** This is the limit beyond which external debt is not normally expected to exceed. In most cases, this would be a similar figure to

- the CFR, but may be lower or higher depending on the levels of actual debt and the ability to fund under-borrowing from cash resources.
- 46. The authorised limit for external debt. This prudential indicator is a control on the maximum level of borrowing. It is a legal limit beyond which external debt is prohibited, and this limit needs to be set or revised by the full Council. It reflects the level of external debt which, while not desired, could be afforded in the short term, but is not sustainable in the longer term. It effectively gives the Council some limited headroom over its operational boundary limit.
- 47. Section 3 (1) of the Local Government Act 2003 allows the Government to retain the option to control either the total of all Council's plans, or those of a specific Council, although this power has not yet been exercised.
- 48. Members are asked to approve the limits contained within table 11 below:

£000	2022/23 limit	2023/24 limit	2024/25 limit	2025/26 limit	2026/27 limit	2027/28 limit	2028/29 limit
Authorised limit -							
total external debt	169,012	192,833	194,770	196,050	196,050	196,050	196,050
Operational							
boundary - total							
external debt	160,012	183,833	185,770	187,050	187,050	187,050	196,050

# **Prospects for interest rates**

49. The Council has appointed Link Group as its treasury advisor and part of their service is to assist the Council to formulate a view on interest rates. Table 12 below gives their view, as at 8 January 2024, of rates at the 31 March. It should be noted that the current base rate is 5.25%.

	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26	Mar-27
BANK RATE	5.25	5.25	4.75	4.25	3.75	3.25	3.00	3.00	3.00	3.00	3.00	3.00	3.00
3 month ave earnings	5.30	5.30	4.80	4.30	3.80	3.30	3.00	3.00	3.00	3.00	3.00	3.00	3.00
6 month ave earnings	5.20	5.10	4.60	4.10	3.70	3.30	3.10	3.10	3.10	3.10	3.10	3.10	3.10
12 month ave earnings	5.00	4.90	4.40	3.90	3.60	3.20	3.10	3.10	3.10	3.10	3.10	3.20	3.20
5 yr PWLB	4.50	4.40	4.30	4.20	4.10	4.00	3.80	3.70	3.60	3.60	3.50	3.50	3.50
10 yr PWLB	4.70	4.50	4.40	4.30	4.20	4.10	4.00	3.90	3.80	3.70	3.70	3.70	3.70
25 yr PWLB	5.20	5.10	4.90	4.80	4.60	4.40	4.30	4.20	4.20	4.10	4.10	4.10	4.10
50 yr PWLB	5.00	4.90	4.70	4.60	4.40	4.20	4.10	4.00	4.00	3.90	3.90	3.90	3.90

#### **Investment and borrowing rates**

- 50. Investment returns improved in 2023/24 as the Bank of England's Monetary Policy Committee (MPC) progressively increased the Bank Rate to its current level at 5.25%, there was an increased focus on treasury activities and through the reduction in borrowing and higher cash balances because of the pause and review of the capital programme. Borrowing interest rates remain at around 5% but the Council has not taken out additional borrowing for capital investment during 2023/24. Caution must be exercised in respect of all interest forecasts. Link will monitor events and will update their forecasts as and when appropriate.
- 51. The policy of avoiding new borrowing by using cash balances has served the Council well in recent years but further borrowing may well be unavoidable in 2024/25 if the Council is to deliver the Capital Strategy And associated

programme in its entirety, although as mentioned it is currently subject to review.

# **Borrowing Strategy**

- 52. The Council is currently maintaining an under-borrowed position in that its CFR has not been fully funded by loans because the Council has been able to use cash reserves and balances as a temporary measure. This is a prudent strategy because medium and longer dated borrowing rates are expected to fall from their current levels once prevailing inflation concerns are addressed by tighter near-term monetary policy.
- 53. Against this background and the risks within the economic forecast, caution will continue to be adopted with the 2024/25 treasury operations. The Section 151 Officer will monitor interest rates in financial markets and adopt a pragmatic approach to changing circumstances, for example:
  - if there is a significant risk of a sharp FALL in long and short-term rates, long term borrowing plans may be postponed;
  - if there is a significant risk of a sharp RISE in long and short-term rates fixed rate borrowing may be drawn whilst interest rates are lower than forecasted.
- 54. Any decisions will be reported to Cabinet and the Audit and Standards Committee at the soonest available opportunity.

# Policy on borrowing in advance of need

- 55. The Prudential Code and CIPFA guidance says that the Council must not borrow more than or in advance of their needs purely to profit from the investment of the extra sums borrowed. This does not apply to its PIS investments, which are essentially focused on the delivery of economic sustainability and regeneration in the Rother district.
- 56. However, the Council has some flexibility to borrow funds in advance of need for use in future years. The Section 151 Officer may do this under delegated power whereby, for instance, a sharp rise in interest rates is expected, and so borrowing early at fixed interest rates will be economically beneficial or meet budgetary constraints. Whilst the Section 151 Officer will adopt a cautious approach, where there is a clear business case for doing so, borrowing may be undertaken to fund the approved Capital Programme.
- 57. Risks associated with any borrowing in advance activity will be subject to prior appraisal and subsequent reporting through the mid-year or annual reporting mechanism.

#### **Debt rescheduling**

- 58. The main reasons for debt rescheduling are to generate cash savings or to rebalance the debt portfolio maturity.
- 59. Rescheduling of the current borrowing in the Council's debt portfolio is unlikely to occur as there is still a very large difference between premature redemption cb240203 Capital, Treasury, and Investment Strategy

rates and new borrowing rates. Any rescheduling will be reported to the Audit & Standards Committee and Cabinet at the earliest opportunity.

# New Financial Institutions as a Source of Borrowing and / or Types of Borrowing

- 60. Currently the PWLB Certainty Rate is set at gilts + 80 basis points which is just over 5% for 50 year borrowing on an annuity basis. However, consideration may still need to be given to sourcing funding from the following sources for the following reasons:
  - Local authorities (primarily shorter dated maturities out to 3 years or so

     generally still cheaper than the Certainty Rate).
  - Financial institutions (primarily insurance companies and pension funds but also some banks, out of forward dates where the objective is to avoid a "cost of carry" or to achieve refinancing certainty over the next few years).
  - UK Municipal Bonds Agency and UK infrastructure Bank may also be considered if may be advantageous.
- 61. Our advisors will keep us informed as to the relative merits of each of these alternative funding sources.

## **Proportionality**

62. The Council will consider proportionality alongside affordability and needs when analysing funding projects through borrowing. The costs and risks associated with borrowing will be reviewed with reference to the overall financial position so that the Council does not undertake a level of borrowing, which exposes it to an excessive level of risk.

#### ANNUAL INVESTMENT STRATEGY

## Investment policy - management of risk

- DLUHC and CIPFA have extended the meaning of 'investments' to include both financial and non-financial investments. This report deals solely with financial investments, (as managed under treasury management). Non-financial investments, the purchase of income yielding assets, are covered in the Capital Strategy.
- 2. The Council's investment policy has regard to the following:
  - DLUHC's Guidance on Local Government Investments;
  - CIPFA Treasury Management in Public Services Code of Practice and Cross Sectoral Guidance Notes 2021; and
  - CIPFA Treasury Management Guidance Notes 2021.
- 3. The Council's investment priorities will be security first, portfolio liquidity second and then return.
- 4. The above guidance documents place a high priority on the management of risk. This authority has adopted a prudent approach to managing risk and defines its risk appetite by the following means:
  - a. Minimum acceptable **credit criteria** are applied to generate a list of highly creditworthy counterparties. This also enables diversification and avoids a concentration risk. The key ratings used to monitor counterparties are the short term and long-term ratings.
  - b. Other information ratings will not be the sole determinant of the quality of an institution. It is important to continually assess and monitor the financial sector on both a micro and macro basis and in relation to the economic and political environments in which institutions operate. The assessment will also take account of information that reflects the opinion of the markets (credit defaults swaps). To achieve this, the Council will engage with its advisors to monitor market pricing and consider that information in addition to credit ratings.
  - c. **Other information sources** used will include the financial press, share prices and other relevant information to establish a robust scrutiny process on the suitability of potential investment counterparties.
  - d. The council has defined the list of **types of investment instruments** that the treasury management team are authorised to use. There are two lists in Appendix D, namely, 'specified' and 'non-specified' investments.
    - **Specified investments** are those with a high level of credit quality and subject to a maturity limit of one year or have less than a year left to run to maturity if originally, they were classified as being non-specified investments solely due to the maturity period exceeding one year.

- **Non-specified investments** are those with less high credit quality, may be for periods more than one year, and/or are more complex instruments, which require greater consideration by Members and officers before being authorised for use.
- e. **Non-specified investments limit.** The Council has determined that it will limit the maximum total exposure to non-specified investments as shown in Appendix D.
- f. **Lending limits**, (amounts and maturity), for each counterparty will be set through applying the matrix table in paragraph 7 below.
- g. Transaction limits are set for each type of investment.
- h. This authority will set a limit for its investments which are invested for **longer** than 365 days.
- i. Investments will only be placed with counterparties from countries with a specified minimum **sovereign rating**.
- j. This authority has engaged **external consultants**, to provide expert advice on how to achieve an appropriate balance of security, liquidity, and return, given the risk appetite of the Council in the context of the level of cash balances and need for liquidity throughout the year.
- k. All investments will be denominated in **sterling**.
- I. In November 2018, the DLUHC, concluded a consultation for a temporary override to allow English local authorities time to adjust their investments portfolio by announcing a delay to the implementation of IFRS 9 until the 31 March 2023. This statutory override has been extended until 31 March 2025. Any such future changes could impact on the revenue budget as the proposed requirement is for Council's to consider the implications on its investments that could result in an adverse change in their value and subsequent charge to the General Fund at the end of the financial year.
- 5. The Council will pursue value for money in treasury management and will monitor the yield from investment income against appropriate benchmarks for investment performance. Regular monitoring of investment performance will be reported to the Audit & Standards Committee during the financial year.

# **Creditworthiness policy**

- 6. The Council uses the creditworthiness service provided by the Link Group. This is a sophisticated model, which utilises credit ratings from the three main credit rating agencies, namely Fitch, Moody's, and Standard & Poor's. The credit ratings of counterparties are supplemented with the following information:
  - 'watches' and 'outlooks' from credit rating agencies;
  - Credit Default Swap (CDS) spreads to warn of likely changes in ratings;
  - sovereign ratings to select counterparties from only the most creditworthy countries.

7. This approach combines the above to produce a weighted score, which is combined with CDS data to produce a series of colour coded bands indicating the creditworthiness of counterparties. The Council uses the colour codes to determine the suggested duration for investments. It will therefore use counterparties within the following durational bands:

Yellow 5 years

Dark pink 5 years for Ultra-Short Dated Bond Funds with a credit

score of 1.25

Light pink 5 years for Ultra-Short Dated Bond Funds with a credit

score of 1.5

Purple 2 years

Blue 1 year (only applies to nationalised or semi nationalised

UK Banks)

Orange 1 year
Red 6 months
Green 100 days
No colour not to be used

- 8. Typically, the minimum credit ratings criteria the Council use will be short-term (Fitch or equivalents) of F1 and a long-term rating of A-. Counterparty ratings can marginally vary between agencies but may still be used. In these instances, the whole range of ratings, or other market information will be used.
- 9. Credit ratings are monitored weekly and reported to the Chief Executive. The Council is alerted to changes of all three agencies through its use of the Link creditworthiness service. If a downgrade means the counterparty/investment scheme no longer meeting the minimum criteria, its use as a new investment will be withdrawn. In addition to the use of credit ratings the Council will be advised each day of movements in CDS spreads against the iTraxx European Senior Financials benchmark and other market data the 'Passport' website, (a portal provided exclusively by Link to its customers). Extreme market movements may result in downgrade of an institution or removal from the Council's lending list.
- 10. Sole reliance will not be placed on the use of this external service. The Council will also use market data and market information as well as information on any external support for banks to help support its decision-making process.
- 11. The time and monetary limits for institutions on the Council's counterparty list are as shown within table 13 below, (these will cover both specified and non-specified investments).

1	1.25	1.5	2	3	4	5	6	7	
Up to 5yrs	Up to 5yrs	Up to 5	rs Up to 2yrs	Up to 1yr	Up to 1yr	Up to 6mths	Up to 100day	s No Colour	
			Colour (and long-term rating where applicable)	Maximum Value and/or % limit		Transaction limit	n Ti	Time limit	
Banks *			Yellow	£5m / 10%		£5m		5yrs	
Banks			Purple	<del>                                     </del>		£5m		2 yrs	
Banks			Orange	£10m / 30%		£10m		1 yr	
Banks – par	t nationalis	ed	Blue	£10m / 30%		£10m		1 yr	
Banks			Red	£10m /	50%	£10m		6 mths	
Banks			Green	£10m / 50% £10m		1	100 days		
Banks			No Colour	Not to be	used	£Xm			
Limit 3 category – Authority's banker (where "No Colour")		ere	XXX	£ Unlimited / 100% £3		£30m		1 day	
Other institutions limit			-	£10m /	30%	£10m		1 yr	
DMADF			UK sovereign rating	unlimi	ted	£10m	6	months	
Local authorities			n/a	£10m / 50%		£10m 2 yrs		2 yrs	
Housing associations			Colour bands	£5m / 10%		£5m	As	oer colour band	
Money Market Funds CNAV			AAA	£10m /	90%	£10m		liquid	
Money Mark LVNAV	Money Market Funds LVNAV		AAA	£10m /	90%	£10m		liquid	
Money Market Funds VNAV			AAA	£10m /	90%	£10m		liquid	
Ultra-Short Dated Bond Funds with a credit score of 1.25			Dark Pink / AAA	£5m / 3	30%	£5m		liquid	
Ultra-Short Dated Bond Funds with a credit score of 1.50			Light Pink / AAA	£5m / 3	30%	£5m		liquid	

В

0

R

N/C

G

# **Country limits**

Pi1

Pi2

12. The Council has determined that it will only use approved counterparties from countries with a minimum sovereign credit rating of AA-. The list of countries that qualify using this credit criteria as at the date of this report are shown in Appendix E. This list will be amended by officers should ratings change in accordance with this policy.

13. Significant levels of downgrades to Short and Long-Term credit ratings have not materialised since the crisis in March 2020. In the main, where they did change, any alterations were limited to Outlooks. Accordingly, when setting minimum sovereign debt ratings, this Council will not set a minimum rating for the UK.

## Non-specified treasury management investment limit.

14. The Council has determined that it will limit the maximum total exposure of treasury management investments to non-specified treasury management investments as being 10% of the total treasury management investment portfolio.

#### Other limits

- 15. In addition: -
  - no more than 30% will be placed with any non-UK country at any time;
  - limits in place above will apply to a group of companies/institutions; and
  - sector limits will be monitored regularly for appropriateness.

## Use of additional information other than credit ratings

16. Additional requirements under the Code require the Council to supplement credit rating information. Whilst the above criteria rely primarily on the application of credit ratings to provide a pool of appropriate counterparties for officers to use, additional operational market information will be applied before making any specific investment decisions. This information will be applied to compare the relative security of different investment opportunities.

#### **Investment Strategy**

- 17. Investments will be made with reference to cash flow requirements and the outlook for short-term interest rates. Greater returns are usually obtainable by investing for longer periods. While cash balances are required to manage the ups and downs of cash flow, where cash sums can be invested for longer periods, the value to be obtained from longer term investments will be carefully assessed. If it is thought that bank rate is likely to rise significantly within the time horizon being considered, most investments will be short term or variable. Conversely, if it is thought that bank rate is likely to fall, consideration will be given to locking in higher rates currently obtainable, for longer periods.
- 18. There is the prospect of Bank Rate peaking in the first half of 2024 and possibly reducing as early as the latter part of 2025 so an agile investment strategy would be appropriate to optimise returns.

#### **Investment returns expectations**

19. The bank rate is currently at 5.25% and is unlikely to increase further while inflation continues to drop. The suggested rates for returns on investments placed for periods up to about three months during each financial year are shown with table 14 below:

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Average earnings in each year	Now	Previously
2023/24 (residual)	5.30%	5.30%
2024/25	4.55%	4.70%
2025/26	3.10%	3.20%
2026/27	3.00%	3.00%
2027/28	3.25%	3.25%
2028/29	3.25%	3.25%
Years 6 to 10	3.25%	3.25%
Years 10+	3.25%	3.25%

As there are so many variables at this time, caution must be exercised in respect of all interest rate forecasts.

20. **Investment treasury indicator and limit** - total principal funds invested for greater than 365 days. These limits are set regarding the Council's liquidity requirements and to reduce the need for early sale of an investment and are based on the availability of funds after each year-end. The Council is asked to approve the treasury indicator and limits contained in table 15 below:

Maximum principal sums invested > 365 days			
	2024/25	2025/26	2026/27
Principal sums invested > 365 days	£10,000,000	£10,000,000	£10,000,000
Current investments as at 31.01.2023 more than 1 year maturing in each year	nil	nil	nil

21. For its cash balances, the Council will seek to utilise its instant access and notice accounts, money market funds and short-dated deposits, (overnight to 100 days), to benefit from the compounding of interest.

#### Investment risk benchmarking

22. The Council will use an investment benchmark to performance of its cash deposit investments with a maturity date of up to one year.

#### **End of year investment report**

23. At the end of the financial year, the Council will report to Audit & Standards Committee on its investment activity as part of its Annual Treasury Report.

## **External Fund Managers**

- 24. The Council may choose to invest in funds managed by External Fund Managers in which case the fund manager will comply with the Annual Investment Strategy. The agreement(s) between the Council and the fund manager(s) will additionally stipulate guidelines on duration and other limits to contain and control risk.
- 25. £8m of funds are externally managed on pooled basis by CCLA and Hermes.
- 26. The Council fully appreciates the importance of monitoring the activity and resultant performance of its appointed external fund manager. To aid this assessment, the Council is provided with a suite of regular reporting from its manager. This includes monthly factsheets, quarterly / semi-annual and annual reports, statements.
- 27. In addition to formal reports, the Authority also meets with representatives of the fund manager on an annual basis. These meetings allow for additional scrutiny of the manager's activity as well as discussions on the outlook for the fund as well as wider markets.

## Policy on the use of external service providers

- 28. The Council uses the Link Group as its external treasury management advisors.
- 29. It recognises that responsibility for treasury management decisions remains with the organisation at all times and will ensure that undue reliance is not placed upon our external service providers.
- 30. It also recognises that there is value in employing external providers of treasury management services in order to acquire access to specialist skills and resources. The Council will ensure that the terms of their appointment and assessment of their value are properly agreed and documented.

## Scheme of delegation

31. Please see Appendix F.

#### Role of the Section 151 Officer

32. Please see Appendix G.

# TREASURY MANAGEMENT PRACTICE - CREDIT AND COUNTERPARTY RISK

# **Specified Investments:**

- 1. All such investments will be in sterling, with maturities up to maximum of one year, meeting the minimum 'high' quality criteria where applicable.
- 2. A variety of investment instruments will be used, subject to the credit quality of the institution, and depending on the type of investment made, it will fall into one of the following categories shown below:

	Min credit criteria / colour band	** Max % of total investments/ £ limit per institution whichever is lower	Max. maturity period
DMADF – UK Government	Yellow	100%	6 months
UK Government gilts	Yellow	50%/£10m	Year subject to guidance
UK Government Treasury bills	Yellow	20%/£10m	1 year subject to guidance
Bonds issued by multilateral development banks	Yellow	20%/£10m	1 year subject to guidance
Money Market Funds CNAV	AAA	90%/£10m	Liquid
Money Market Funds LVAV	AAA	90%/£10m	Liquid
Money Market Funds VNAV	AAA	90%/£10m	Liquid
Ultra-Short Dated Bond Funds, credit score of 1.25	AAA	100%	Liquid
Ultra-Short Dated Bond Funds, credit score of 1.5	AAA	100%	Liquid
Local authorities	Yellow	100%	5 years
Term Deposits with Housing Associations	Refer to Creditworthine ss Policy	10%/£5m	1 year
UK Banks and building societies	Refer to Creditworthine ss Policy	100%, Unlimited with Council's own banker, £10m limit in UK banks and building societies	1 year
Term deposits with banks and building societies	Refer to Creditworthine ss Policy	100%/£10m limit in UK banks and building societies£2m in foreign banks	1 year
CDs or corporate bonds with banks and building societies	Refer to Credit worthiness Policy	100%/£10m limit in UK banks and building societies£2m in foreign banks	1 year
Gilt Funds	UK sovereign rating		

3. **Non-specified investments** – these are any other type of investment (i.e. not defined as specified above). The identification and rationale supporting the selection of these other investments and the maximum limits to be applied are set out below. Non-specified investments would include any sterling investments with:

	Minimum credit criteria / colour band	** Max % of total investments/ £ limit per institution whichever is lower	Max. maturity period	
DMADF – UK Government	Yellow	10% / £10m	5 years subject to guidance	
UK Government gilts	Yellow	10% / £10m	5 years subject to guidance	
UK Government Treasury bills	Yellow	10% / £10m	5 years subject to guidance	
Bonds issued by multilateral development banks	Yellow	10% / £10m	5 years subject to guidance	
Local authorities	Yellow	10% / £10m	2 years	
Term Deposits with Housing Associations	Refer to Creditworthiness Policy	10% / £5m	2 years	
UK Banks and building societies	Refer to Creditworthiness Policy	10% / Unlimited with Council's own banker, £10m limit in UK banks and building societies	5 years subject to guidance	
Term deposits with banks and building societies	Refer to Creditworthiness Policy	10% / £5m limit in UK banks and building societies, £2m in foreign banks	5 years subject to guidance	
CDs or corporate bonds with banks and building societies	Refer to Creditworthiness Policy	10% / £5m limit in UK banks and building societies, £2m in foreign banks	5 years subject to guidance	
Property funds –	The use of these instruments can be deemed to be capital expenditure, and as such will be an application (spending) of capital resources. This Council will seek guidance on the status of any fund it may consider using. Specific authorisation required from Members			
Property purchases.	The criteria for any purchase of property for investment purposes will meet the following broad criteria in the approved Property Investment Strategy (PIS). Appropriate due diligence will also be undertaken before investment of this type is undertaken.			

#### **APPROVED COUNTRIES FOR INVESTMENTS**

This list is based on those countries which have sovereign ratings of AA- or higher, and (except at the time of writing for Hong Kong, Norway, and Luxembourg), have banks operating in sterling markets which have credit ratings of green or above in the Link credit worthiness service.

# Based on lowest available rating from Fitch, Moody's, and S&P

#### AAA

- Australia
- Denmark
- Germany
- Netherlands
- Norway
- Singapore
- Sweden
- Switzerland

#### AA+

- Canada
- Finland
- U.S.A.

#### AA

• Abu Dhabi (UAE)

### AA-

- France
- Belgium
- Qatar
- U.K

\*As at 8 January 2024

#### 1. Full Council

- receiving and reviewing reports on treasury management policies, practices, and activities; and
- approval of annual strategy.

#### 2. Cabinet

- approval of/amendments to the organisation's adopted clauses, treasury management policy statement and treasury management practices;
- budget consideration and approval;
- approval of the division of responsibilities; and
- approving the selection of external service providers and agreeing terms of appointment.

#### 3. Audit and Standards Committee

- reviewing the treasury management policy and procedures and making recommendations to the responsible body; and
- receiving and reviewing regular monitoring reports and acting on recommendations.

# 4. Chief Executive and the Section 151 Officer

- In the event that a counterparty, subsequent to an investment being made, falls below the minimum ratings required, the following action is delegated to the Chief Executive or in their absence the Section 151 Officer:
  - Fixed term deposits allow the investment to mature and not withdraw its funding unless advised otherwise by the Council's treasury advisors;
  - In all situations the Chief Executive and Section 151 Officer will take the best course of action to protect the value of the investment based on advice received from the Council's treasury advisors.

The Section 151 Officer's duties include:

- recommending clauses, treasury management policy/practices for approval, reviewing the same regularly, and monitoring compliance,
- submitting regular treasury management policy reports,
- submitting budgets and budget variations,
- receiving and reviewing management information reports,
- reviewing the performance of the treasury management function,
- ensuring the adequacy of treasury management resources and skills, and the effective division of responsibilities within the treasury management function,
- liaising with external audit,
- recommending the appointment of external service providers,
- preparation of a capital strategy to include capital expenditure, capital financing, non-financial investments, and treasury management, with a long-term timeframe,
- ensuring that the capital strategy is prudent, sustainable, affordable, and prudent in the long-term and provides value for money,
- ensuring that due diligence has been carried out on all treasury and non-financial investments and is in accordance with the risk appetite of the authority,
- ensure that the authority has appropriate legal powers to undertake expenditure on non-financial assets and their financing,
- ensuring the proportionality of all investments so that the authority does not undertake a level of investing, which exposes the authority to an excessive level of risk compared to its financial resources,
- ensuring that an adequate governance process is in place for the approval, monitoring and ongoing risk management of all non-financial investments and longterm liabilities.
- provision to members of a schedule of all non-treasury investments including material investments in subsidiaries, joint ventures, loans, and financial guarantees,
- ensuring that members are adequately informed and understand the risk exposures taken on by an authority,
- ensuring that the authority has adequate expertise, both in house and external, to carry out the above,
- creation of Treasury Management Practices as set out in the Treasury Management code, which specifically deal with how non- treasury investments will be carried out and managed, to include the following:
  - Risk management (TMP1 and schedules), including investment and risk management criteria for any material non-treasury investment portfolios;
  - Performance measurement and management (TMP2 and schedules), including methodology and criteria for assessing the performance and success of nontreasury investments;
  - Decision making, governance and organisation (TMP5 and schedules), including a statement of the governance requirements for decision making in relation to non-treasury investments; and arrangements to ensure that appropriate professional due diligence is carried out to support decision making;
  - Reporting and management information (TMP6 and schedules), including where and how often monitoring reports are taken;

0	Training and qualifications (TMP10 and schedules), including how the relevant knowledge and skills in relation to non-treasury investments will be arranged.